

## Calling all Account Managers: Now's your chance to shine!

Are you an experienced account manager seeking career progression and a fresh challenge?  
Are you ready to use your enthusiasm and professionalism to wow our clients?

If this sounds like you, then read on!

We are a successful **medical communications agency** with offices in Switzerland and the UK. We have over 20 years' experience in providing a complete range of medical writing, event management and strategic and marketing services to the pharmaceutical industry. We are looking for a highly motivated and client-oriented

### SENIOR ACCOUNT MANAGER (100%)

to join our team in **Cheadle, Manchester, UK**.

This is a fantastic opportunity to join a **forward-thinking independent company** with a culture that encourages and rewards initiative, resourcefulness and enterprise. Our company ethos is driven by **quality and trust**, all our team members are highly valued and have an active role within the company.



#### RESPONSIBILITIES & OBJECTIVES

- Act as a key client contact and play a central role in day-to-day account management
- Responsibility for financial management of the account and resource planning
- Lead a team to successfully deliver a range of projects and events within allocated budget and timeframe, ensuring that clients receive an exceptionally high level of service
- Supervise projects and manage event- and project-related tasks, such as venue research, production of medical/marketing materials, speaker arrangements and on-site events
- Provide strategic direction into account management and project deliverables
- Actively develop new organic business and support the acquisition of new business



#### YOUR PROFILE

- At least 3 years' experience within a similar role in the medical communications industry
- Committed personality with inner drive to create exceptional work and meet challenging targets
- Strong clients focus with excellent relationship-building skills
- Good leadership skills, capable of motivating others and developing staff
- Ability to prepare and track budgets
- Strong organisational skills with the ability to manage multiple projects simultaneously
- Good business sense and negotiation skills



#### BENEFITS

- Competitive remuneration package and performance-based annual bonus
- 30 days holiday
- Flexible working
- Open, supportive and dynamic environment
- Excellent opportunities for training and personal development

If you are searching for a role where you can make a difference, then please send your CV and covering letter to Sandra Metzger, Human Resources Manager, at [HumanResources@nspm.com](mailto:HumanResources@nspm.com).

Office UK: nspm UK Ltd, Abney Hall, Manchester Road, Cheadle, Stockport, SK8 2PD, UK  
Office Switzerland: nspm Ltd, Luzernerstrasse 36, 6045 Meggen, Switzerland